## Success Stories of

## Diploma Travel & Tourism Students

### Sheetal Shinde



I'm working as Director for India for a London based DMC (Destination Management Company) HAPPY TOURS. We have a head office in London and other offices in Europe. We have only India office located in Pune (which is taking care of business from entire India ).

MSIHMCT has played a huge role in my career. The faculty supported and encouraged us to work and study in our area of interest. College has contributed a lot in whatever I'm today, especially the professors who were there to guide us throughout our academic journey and even when we started our professional career.

The Appreciation from college always inspired many of us to do well in industry. The encouragement given by college and professors added interest in the field we were studying.

I'm extremely happy to have studied in this prestigious college and will always thank all the gracious efforts they have taken to give us best in industry.

### Mr. Deep Bhong



**Title** - Founder and Managing director of BTW Group of Companies

What do you currently do or own? - BTW Group of Companies (<u>www.btwgroup.co</u>)

What comes to your mind when you think of FCI or MSIHMCT? - MSIHMCT was the first platform wherein I experienced a professional curriculum and professional trade. All my previous education was done from formal streams and Travel- Tourism as Trade out of the box seemed to be tough for a candidate like me from the rural background. However, the academic journey & progress was simplified by all the supportive staff who literally heed personal attention for every student in the class. I owe a true foundation of my academic career to MSIHMCT and my entry to the corporate world of travel and tourism trade seems to be hardly impossible without having been trained from MSIHMCT.

What has the college given you? - Right from a well-groomed & developed personality up to a conceptual impartment on practical base and Ultimately, the trade of Tourism which I have chosen today, is well initiated all because of MSIHCT's diploma in Travel and Tourism.

### Your journey in short after College. -

- Entered in Travel & Tourism industry by working as a trainee in Kesari Travels, Pune.
- Moved to another travel agency to inculcate further Travel logistics and tourism industry, like working on different types of visas, booking software's etc. Worked at several corporate companies like T-Systems, TATA Johnsons, Travel Voyages as Travel Implant coordinator.
- Lately in 2010 started working at Cox & King's -Avani Travels as Visa executives and desire of Entrepreneurship started residing at the back of my heart and brain.
- Finally Started own business in Travel & Tourism Industry in the year 2011 and holding a title of Managing Director at BTW Group under which 7 Private Limited companies & handling strength of 100+ Employees nest as below -
- BTW Visa Services (India) Private Ltd.
- PEC Attestation & Apostille Services (India) Private Limited
- Journey Cart Holidays (India) Private

Limited

- Cart 91 Shopping & Services Private Ltd.
- Travind Institute of Travel & Tourism Management (India) Private Ltd.
- WGBL (India) Private Ltd.
- Pisum Food Services Private Limited

#### **<u>Aarrttee Aanaand</u>** What do you currently do or own?

I have my own Travel agency named "Aarrttee Holidays."

## What comes to your mind when you think of FCI or MSIHMCT?

Whenever I think of MSIHMCT a sense of responsibility, proudness & our thought process moves in a positive way.

### What has the college given you?

Ability to work, prove ourselves, capability in achieving our goals,

## Your journey in short after College.

My journey was long but with hardships. Started with a small travel agency, technical knowledge was zero, handling of documents, guests was very difficult. Later knowledge of small itinerary making, air ticketing & accounts knowledge was given. Guest handling was really difficult & challenging task.

Later I had joined with a major upcoming travel agency for 9 yrs wherein again I had to prove myself in visa, calling to guests, designing small packages, air tickets, MICE operations.

Journey was difficult but it encouraged me to start up my own firm...



### <u>Shweta Dange</u> (Chandele)



**CEO of Travel Vista** successfully serving in Travel Business since 11 Years. Currently heading Travel Vista World – a travel company specialized in customized tours & Specialised Group Tours like Women Special, Mom & Me Tours, etc. While successfully running a travel agency in Pune for years learned all about traveler penchants and what matters to make them happy. She works on miniscule details while planning travel packages. She is a Tourism Board Certified Travel Specialist for countries like South Africa, Australia, New Zealand, Singapore, Malaysia. Hongkong, Japan and many more.

## Passion for service excellence leads to innovation in Forex retail!

Article about Shweta Dange - Finance Director Deltin Globus Solutions LLP published by "Your Story Team" (Link Attached below) Team Deltin Globus Solutions decided to use technology to get rid of these hassles and hence a new start up and a **new mobile app 'Currency Exchange'** was born.

Deltin Globus Solutions LLP, a **government recognized technology start-up** in Pune and the company launched 'Currency Exchange' mobile app. The app provides largest & unique market place for buying & selling forex across 85 cities in India and more than 200 pick-up locations. Currently crossed 50000 Downloads. Current focus of Deltin is to serve the retail forex market in India. To begin with, this app attempts to serve 50 million Indian international travelers and more than 500,000 Indians studying abroad.

Shweta Dange's success story published on WWW.YOUR STORY.COM Your Story Link :<u>https://community.yourstory.com/read/94789e0d7</u> c/shweta-s-passion-for-service-excellence-leads-toinnovation-in-forex-retail

### <u>Amit Pawar</u>

### What do you currently do or own?



Founder and Director of My Trip Dzire India Pvt. Ltd.(Priority Partner - MakeMyTrip)

# What comes to your mind when you think of FCI or MSIHMCT?

Career Launch

### What has the college given you?

Well Grooming, outgoing, confident and knowledgeable personality.

## Your journey in short after College.

- 09 Months as Sales and Marketing Executive at Prasanna Holidays
- 02 Years as B2B Operations Executive with TUI Le Passage to India
- 04 Years as Relationship Manager with Make My Trip India Pvt. Ltd.
- Sept. 2016 till date Founder and Director of My Trip Dzire India Pvt. Ltd.

### Saurabh Jahagirdar

## What do you currently do or own?

Deputy General Manager West India - Travel Tours (Div of FCM Travel Solutions India Pvt.Ltd.)



# What comes to your mind when you think of FCI or MSIHMCT?

Best institute for Travel and Tourism where you learn A-Z about Travel Industry and it's functioning with best industry experienced and knowledgeable teachers with in India.

## What has the college given you?

Over all understanding about tourism industry and it's Importance, different way to look at this field as a Career option and be part of one of the best experiential career field where I can cater travel services to make dreams come true of a traveller.

## Your journey in short after College.

Ahhaa well best time of life's 3 years I have spent in

learning and developing myself as the best tourism professional Under FCI. Thanks for all the guidelines and direction given during my career building phase by opening doors of Tourism industry for me.

<u>Mrs Ruchit</u> Jahagirdar <u>(Kadam)</u>



#### Mrs Ruchita What do you currently do or own?

Employed as Senior Manager at Travel Tours division of FCM travel solutions (I) Pvt. Ltd. which is part of Flight centre travel group.

What comes to your mind when you think of FCI or MSIHMCT? Temple of knowledge , Simplicity of the teachers , my place of enlightment I feel extremely lucky that I could be a part of studies at MSIHMCT.

#### What has the college given you?

Enlightenment, experience, guidance.

#### Your journey in short after College.

Started as a trainee at strawberries holidays division of kesari tours Pvt LTD for 3 years. Then was placed at the present organization as a consultant and kept growing till now with FCM travel solutions and as on date holding a Senior Manager profile taking care of travel business worth 13 Crores.

### <u>Meena</u> <u>Kashinath</u> <u>Khopkar</u>

What do you currently do or own: Working with Kesari tours Pvt Ltd.,Pune as a Sr. sales executive having more than 7 years of experience assisting clients fulfill their domestic and international travel needs.

## What comes to your mind when you think of FCI or MSIHMCT?

Well-defined study pattern. I knew every day what I am going to learn. MSIHMCT understood my reserve points and made sure that by the end of the program I overcome them. Most of the theory concept were given a practical approach and emphasized more on personality development, grooming and corporate etiquette's

### What has the college given you ?

Decision making, leadership, Professionalism, Customer service Management.

### Your journey in short after college

After college , Kesari tours Pvt.Ltd , Pune immediately on-boarded me as an intern and because of the dedication & knowledge that I showcased Kesari Management made me Permanent employee in short span of time. I have been involved in variety of tasks, right from back office, documentation to clients facing role.

Have been " Employee of the Month " in Pune region multiple times. Implementing the knowledge provided by MSIHMCT have been the key factor of my professional success.

Today I stand with 7+ years of experience in travel and tourism industry assisting individuals and groups in planning their dreams travel destinations by providing end to end information and holding a strong role in the success of organisation.

<u>Shruti</u> Kadaganchi

## What do you currently do or own?

Working at Qatar Airways - Reservations



## What comes to your mind when you think of FCI or MSIHMCT?

Great campus, amazing faculties, good opportunities to explore and fun activities to put academics into practice!!

### What has the college given you?

A place where I found myself!! The faculties and the atmosphere in the college gave me confidence to do what I like and taught me to believe in myself.

## Your journey in short after College :

It's definitely not easy, working long hours, leaving your comfort zone initially is tough. But as I found what I like to do, I found myself in the best work profile.

### Rohit Sanas



Business : Radz cafe (Resto Bar) Tara hospitality

MSIHMCT: One of the finest hospitality management institutes in the country.

I have gained immense knowledge from MSIHMCT on 2 occasions, when i was pursuing a certificate course in Restaurant management and when i did a three years diploma course in Travel and Tourism during which I gained knowledge and wisdom of both fields. Our faculty was very devoted and helpful. We were lucky to be taught by Mrs Laxmi Raman (HOD)

The knowledge gained here proved useful when I joined the travel industry and also when I started teaching in the Travel and hospitality related subjects at various management institutes in the city.

### <u>Shrushti</u> Kadaganchi



Manager at BTW Visa Services India Pvt Ltd

MSIHMCT reminds me about the knowledge and opportunities I have got from day one.

It reminds me of the change it has got within me. The college has helped me understand what tourism industry and service industry actually is. The uniqueness of this field

My knowledge from the college helped me secure internship at a small but growing company.

The company was full of opportunities and due the in depth and practical training in our college

I could secure the position of manager in just 3 years.

**Sagar Varpe** I take pride in sharing my success story after graduating from MSIHMCT, Pune in the year 2006.

Firstly, I would like to express my sincere gratitude to all the faculty members of MSIHMCT, especially Dr. Vandana Joshi & Dr. Archana Biwal for having them as my advisor, mentor, teacher, and friend over the past 12-13 years.

Both of them in their own capacity have inspired me to scale greater heights personally & professionally than I thought was possible. Truly your guidance and encouragement during this time is invaluable.... Thank you once again!! .

College has extended great support in getting right placements during internships & propitiously most of us continued our career with the same organization. This, to me is the most important objective that any pass out student would desire for...... & MSIHMCT ensured to fulfill that. I had an opportunity to complete my internship at Kuoni Business Travel, where I continued service for good 05 Years.

I am currently affiliated with an IT organization & handling the covetous portfolio for corporate Travel & Immigration. To those, who are willing to build their career in tourism Industry, to my best knowledge & experience MSIHMCT is the first and only recommendation.